

## Join Our Team

Norwex has a very unique environmentally-friendly marketing company. We're dedicated to helping our customers reduce the use of chemicals while cleaning in the home and professional environments. We have a track record of providing a unique service, proven products, and an uncompromising commitment to customer satisfaction that we are proud of.

**We would love for you to be part of the Norwex Enviro Products business. We are looking for energetic, fun-loving, motivated people! No previous sales experience is necessary. On-going mentoring & support! Advancement to management positions available for people desiring to build their own team.**

As a Norwex Consultant you can:

- Be your own boss
- Have financial independence
- Work flexible hours
- Receive incentives and bonuses
- Set your own goals
- Make new friends

### *Mission Statement*

To improve quality of life by radically reducing the use of chemicals in personal care and cleaning.

~ **Contact Your Independent Norwex Consultant:** ~

***Sonya Eckel***

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**Ask About Joining Our Successful Team.**



As a member of our *Norwex team*, you have the *satisfaction* of knowing that you are *helping people* every day!



### *Save Time and Money*

Our cleaning system saves time and money. In today's busy world, it has been proven that our system cuts cleaning time by 75% or more. Save money by reducing the use of chemicals, sponges, and paper towels up to 90%. The average household spends \$450-\$600 a year on these items.

### *Create a Better Environment*

The satisfaction of knowing you are doing your part to preserve the environment for our children and our children's future

### *Save Health*

You don't breathe, touch, or ingest chemicals. Dirt and dust are removed instead of being spread around. You have a cleaner indoor climate, which reduces allergies.

### *Join Our Team Today...*

Norwex provides you with one of the best **Hostess Programs** available which encourages higher sales and more bookings! On the average, our consultants earn \$175-\$210 per show, and by making Norwex your *career*, it gives you the freedom to set your own goals and live the life you want!

## *Your Norwex Career Path!*

A snapshot of what you can achieve...

### Sales Consultant

- 35% on retail sales (no minimum required)
- Receive your kit free when you reach \$2000 sales within your 1st 90 days
- \$300 in free product for each new qualified personal recruit
- Opportunity to win gifts/rewards from sales/recruiting promotions

### Team Co-ordinator

- Requirements: minimum 3 engaged\* personal recruits
- 35% on personal sales
  - 3% commission on sales of personal recruits
  - \$300 in free product for each new qualified\*\* personal recruit
  - Opportunity to win gifts/rewards from sales/recruiting promotions

#### Requirement to Retain Status and Commissions

- \$250 personal sales++ in calendar month to receive recruit commission
- Must maintain minimum 3 personal active\*\*\* consultants at all times

### Sales Leader

- Requirements: 5 personal engaged\* recruits, minimum of 10 in group
- 35% on personal sales
  - 5% commission on group sales
  - 1% commission on 1<sup>st</sup> level unit
  - \$300 in free product for each new qualified personal recruit\*\*
  - Opportunity to win gifts/rewards from sales/recruiting promotions

#### Requirement to Retain Status and Commissions

- \$300 personal sales in calendar month to receive group sales commission
- Must maintain minimum 5 personal active\*\*\* consultants and a total of 10 active consultants in the group at all times

### Executive Sales Leader

- Requirements: 10 personal engaged\* recruits, minimum of 25 in group, min. \$300 personal sales in qualifying month
- 35% on personal sales
  - 5% commission on group sales
  - 2% commission on personal recruits offspring unit
  - \$300 in free product for each new qualified\*\* personal recruit
  - Opportunity to win gifts/rewards from sales/recruiting promotions

#### Requirement to Retain Status and Commissions

- \$400 personal sales in calendar month to receive group sales commission
- Must maintain minimum 10 personal active consultants\*\*\* and a total of 25 active consultants in the group at all times

### Senior Executive Sales Leader

Requirements: 25 personal recruits, minimum of 75 in group, min. \$400 personal sales in qualifying month

- 35% on personal sales
- 5% commission on group sales
- 2% commission on personal recruits offspring unit\*
- 1% commission on 2<sup>nd</sup> level offspring\*
- \$300 in free product for each new qualified personal recruit\*
- Opportunity to win gifts/rewards from sales/recruiting promotions
- Opportunity to travel internationally and be part of product sourcing, training, etc. on a contract basis

#### Requirement to Retain Status and Commissions

- \$550 personal sales in calendar month to receive group sales commission
- Must maintain minimum 25 personal active consultants\* and a total of 75 active consultants in the group at all times

### VP Sales Leader

Requirements: 45 personal recruits, minimum of 200 in group, min. \$550 personal sales in qualifying month

- 35% on personal sales
- 5% commission on group sales
- 2% commission on personal recruits offspring unit\*
- 1% commission on 2<sup>nd</sup> level offspring\*
- 1% commission on 3<sup>rd</sup> level offspring\*
- \$300 in free product for each new qualified personal recruit\*
- Opportunity to win gifts/rewards from sales/recruiting promotions
- Opportunity to travel internationally and be part of product sourcing, training, etc. on a contract basis
- Eligible for \$500 monthly car bonus

#### Requirement to Retain Status and Commissions

- \$750 personal sales in calendar month to receive group sales commission
- Must maintain minimum 45 personal active consultants\* and a total of 200 active consultants in the group at all times

### Sample Show Earning based on a \$500 Show (average US show sales)+

Weeks	1 Show	2 Shows	3 Shows	4 Shows	5 Shows
1	\$175	\$350	\$525	\$700	\$875
2	\$175	\$350	\$525	\$700	\$875
3	\$175	\$350	\$525	\$700	\$875
4	\$175	\$350	\$525	\$700	\$875
Cumulative Profit	\$700	\$1400	\$2100	\$2800	\$3500

+Example only – not a guarantee of earnings.

++All entitlement calculations are based on “Subtotal A” values only.

[www.SonyasNorwex.com](http://www.SonyasNorwex.com) Call us at: 319.363.2902 or 319.270.7822.

## Join Our Team

**\*Engaged Recruit:** A recruit who has over \$250 in sales in a month is considered engaged for that month only  
**\*\* Qualified Recruit** A new recruit reaches \$2000 in sales in first 90 days  
**\*\*\* Active Consultant:** A recruit who maintains \$250 in sales within 3 month calendar cycle  
**1<sup>st</sup> Level Unit:** Consultants who are personal recruits who become team coordinators or managers  
**Commission:** the percentages you receive as a Team Co-ordinator or higher on your commissionable downline's sales  
**Commissionable Downline:** All the consultants that you are currently receiving commission on.  
**Group:** Includes all your personal recruits and their downline up to and including the point of breakaway.  
**Breakaway:** Any recruit in your downlink who has promoted to Team Co-ordinator or higher.  
**Downline:** Are the consultants that have been recruited beneath you.  
**Profit:** Is the amount of money a consultant earns on each retail sales order.

Work for an environmentally-friendly, health-conscious company with affordable products that are on the leading edge of technology! Help SAVE people time and money.

- ✓ Sign up for FREE providing you sell \$2000 within 90 days. That is only 4 to 6 parties within 3 months. Otherwise consultant will pay \$200.00 for the kit which includes a mop and some basic cloths.
- ✓ Minimum sales of *only* \$250 in a three month period are required to maintain consultant status.
- ✓ Sales are made through home or business presentations, trade shows, or direct marketing – your choice.
- ✓ You are never pressured to recruit – recruiting is optional.
- ✓ You get 35% commission to start!
- ✓ The incredible Norwex Hostess Program is 100% company sponsored!
- ✓ Consultants don't pay for credit card transactions.
- ✓ Low Shipping & Handling costs and fast shipping.
- ✓ With Norwex , you are in business FOR yourself, but not BY yourself- a DYNAMIC support system in place! Change lives... starting with your own.
- ✓ A great North American company with a good work ethic, always supportive of consultants and customers. Has an unconditional 60-day satisfaction guarantee and 2 year warranty for microfiber cloths & mop systems.
- ✓ Consultants can have a flexible schedule, and choose how much time to devote to the business – as a sideline, part-time, or full-time.
- ✓ Your business is ALL that YOU want it to be! We would LOVE to help you get started! Amazing products. A WORLD of opportunity!

Norwex is a ground-floor, rapidly expanding company with outstanding and effective products that favor your family's health and our planet's environment.

**What an opportunity! Join our team today!**  
Sonya Eckel, 319-363-2902, SonyasNorwex@gmail.com

Some men & women start their Norwex business to earn extra money- to pay one extra bill per month, to cover vacation costs, to send their child to a private school.... You fill in the blank! Others start because of the flexibility to be home with their children. Still others want the opportunity to launch a full-time, successful, independent business. Whatever the reason, having a Norwex business lets you enjoy life on your terms. You can enjoy the freedom and flexibility of earning money and achieving success on your terms, at your pace and based on your schedule.

### *Earn Extra Income!*

Not only can you earn additional income, but you'll also be rewarded for your sales and team-building efforts with more great promotions:

- 35-40% commission on all of your personal sales
- For example: by doing just 1 show/week, you could earn an avg. of \$700/ month! If doing 3 parties/ week, you could earn \$2100/ month. What could you do with an extra \$500-\$2000/ month?
- Reach monthly sales goals and you earn additional Norwex products and rewards
- Rewards! Trips, products, Norwex shopping sprees and more!
- Should you build a team, earn commission based on the performance of your team members

### *Make a Difference*

As a leader in our company, you can enrich the lives of others by sharing the Norwex opportunity with other like-minded people; people committed to helping others save time and money, creating a safer home, protecting our Earth, and being rewarded with a great income! We are making a difference in the world around us! Imagine the impact of fewer chemicals in our home and down our drains, less bottles, paper towels and disposable cleaning products filling our landfills! We invite you to join this incredible mission!

### *Talk to Us About Joining Our Team Today!*

Your start up kit is FREE! And remains free when you have \$2000 in retail sales in 90 days! That's only \$670 a month! You will receive cloth & mop products, a tote bag, and supplies for your first show. Ask us for details! Submit your consultant application TODAY. We can't wait to see how the mission of Norwex blesses YOUR life!